

IMAGE

LABOR & EQUIPMENT PRICE LIST - 2012

Commercial Price List

Tradeshows/Exhibits and Conference and Events Planning Services

Labor

Web-Based Marketing	Rate	Per Unit
Graphic Designer	\$85.00	Hour
Multimedia Developer	\$90.00	Hour
Illustrator	\$95.00	Hour
Creative Writer/Editor	\$95.00	Hour
Technical Writer/Editor	\$95.00	Hour
Technical Programmer	\$100.00	Hour
Database Specialist	\$100.00	Hour
Section 508 Developer	\$100.00	Hour
Streaming media Specialist	\$100.00	Hour
Instructional Designer	\$100.00	Hour
Instructional Designer - Senior	\$150.00	Hour
Communications Consultant	\$100.00	Hour
Programmer - Senior	\$150.00	Hour
Program Manager	\$150.00	Hour
Professional narrator (4-hour minimum)	\$175.00	Hour
Professional photographer (4-hour minimum)	\$175.00	Hour
Transcription (Rate based on transcribing 1 hour of audio content)	\$250.00	Hour

Exhibit Technical Support - 5 Hour Minimums	Rate	Per Unit
Exhibit/Audiovisual Technician	\$48.00	Hour
Exhibit/Audiovisual Technician - Lead	\$60.00	Hour
Computer Systems Engineer - MCSE	\$90.00	Hour
Computer Technician	\$60.00	Hour
Show Director / Manager / Lead	\$80.00	Hour
Warehouse Manager	\$80.00	Hour
Program Manager	\$150.00	Hour

IMAGE

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Exhibit Design Support	Rate	Per Unit
Production Assistant	\$40.00	Hour
Graphic Designer	\$85.00	Hour
Multimedia Developer	\$90.00	Hour
Creative Writer/Editor	\$95.00	Hour
Illustrator	\$95.00	Hour
Technical Writer/Editor	\$95.00	Hour
Communications Consultant	\$100.00	Hour
Professional photographer (4-hour minimum)	\$175.00	Hour

Note: Full 10 hour day rate minimums are charged on all shows outside the Orlando area. Time and a half will be charged on all hours worked past 10 hours per day and double time rates will apply after 16 hours. Certain venues may have union labor contracts

Technical Event Support - 5 Hour Minimums	Rate	Per Unit
Audiovisual Technician	\$48.00	Hour
Teleprompter Operator	\$48.00	Hour
Videotape Operator	\$48.00	Hour
Projection Technician	\$48.00	Hour
Audio Technician	\$48.00	Hour
Lighting Technician	\$48.00	Hour
Camera Operator	\$48.00	Hour
Audiovisual Technician - Lead	\$60.00	Hour
Videographer (DP)	\$60.00	Hour
Audio Engineer	\$60.00	Hour
Lighting Director	\$60.00	Hour
Video Engineer	\$60.00	Hour
Technical Director / Camera Switch Operator	\$60.00	Hour
Technical Director / Seamless Switch Operator	\$60.00	Hour
Video Editor	\$60.00	Hour
Computer Technician	\$60.00	Hour
Show Director / Manager / Lead	\$80.00	Hour
Automation Engineer	\$80.00	Hour
ARS Engineer / Programmer	\$80.00	Hour
Rigging Technician	\$90.00	Hour

IMAGE

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Computer Systems Engineer - MCSE	\$90.00	Hour
Conference Event Planner - Level 1	\$90.00	Hour
Conference Event Planner - Level 2	\$120.00	Hour
Program Manager	\$150.00	Hour

Creative Event Support	Rate	Per Unit
Production Assistant	\$40.00	Hour
Makeup Artist (includes kit w/consumables)	\$64.00	Hour
Graphic Designer	\$85.00	Hour
Multimedia Developer	\$90.00	Hour
Creative Writer/Editor	\$95.00	Hour
Illustrator	\$95.00	Hour
Script writer	\$95.00	Hour
Technical Writer/Editor	\$95.00	Hour
Presentation Manager	\$90.00	Hour
Communications Consultant	\$100.00	Hour
Instructional Designer	\$100.00	Hour
Producer/Director	\$100.00	Hour
Professional narrator (4-hour minimum)	\$175.00	Hour
Professional photographer (4-hour minimum)	\$175.00	Hour
Video editor (includes equipment, 4-hour minimum)	\$180.00	Hour
Transcription (Rate based on transcribing 1 hour of audio content)	\$250.00	Hour

Note: Full 10 hour day rate minimums are charged on all shows outside the Orlando area. Time and a half will be charged on all hours worked past 10 hours per day and double time rates will apply after 16 hours. Certain venues may have union labor contracts

Commercial Art and Graphic Design Services	Rate	Per Unit
Graphic designer and layout artist	\$85.00	Hour
Multimedia Developer	\$90.00	Hour
Illustrator	\$95.00	Hour
Creative Writer/Editor	\$95.00	Hour
Technical Writer/Editor	\$95.00	Hour
Communications Consultant	\$100.00	Hour
Presentation Manager	\$90.00	Hour

IMAGE

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Instructional Designer	\$100.00	Hour
Instructional Designer - Senior	\$150.00	Hour
Program Manager	\$150.00	Hour
Programmer - Senior	\$150.00	Hour
Professional photographer (4-hour minimum)	\$175.00	Hour

EQUIPMENT CATEGORY	Rate	Per Unit
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AUDIO

MIXERS / CONSOLES

6 Channel Microphone Mixer	\$25.00	1
8 Channel Powered Audio Mixer	\$90.00	1
3x2 Portable ENG Stereo Mixer	\$45.00	1
12 Channel Audio Mixer	\$60.00	1
14 Channel Audio Mixer	\$75.00	1
16 Channel Audio Mixer	\$100.00	1
16 Channel Digital Audio Mixer	\$150.00	1
24 Channel Audio Mixer	\$150.00	1
32 Channel Audio Mixer	\$250.00	1
48 Channel Audio Mixer	\$400.00	1

MICROPHONES

Wired Handheld Microphone w/Stand	\$15.00	1
Wired Lavalier Microphone	\$15.00	1
Slimline Podium Microphone	\$20.00	1
Wireless Handheld/Lavalier Microphone System	\$90.00	1
* Headset Microphone	\$25.00	1
Shotgun Microphone	\$35.00	1

* Indicates unit must be used in conjunction with wireless mic system.

PLAYERS / RECEIVERS

Portable Boom Box - CD, Cassette, Stereo	\$45.00	1
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IMAGE

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Audio Cassette Player / Recorder	\$20.00	1
Audio Dual Cassette Player / Recorder	\$35.00	1
Audio Compact Disc Player	\$35.00	1
Audio CD / Cassette Player	\$45.00	1
Digital Audio Player/Recorder	\$75.00	1
Audio Mini Disc Player	\$45.00	1
Digital Audio Server - 360 Systems	\$175.00	1
PROCESSING / ACCESSORIES		
Stereo Headphones	\$5.00	1
Direct Box	\$15.00	1
Compressor / Limiter	\$60.00	1
Reverb Processor	\$45.00	1
Line Delay	\$45.00	1
1/3 Octave Stereo EQ	\$45.00	1
Digital Audio Snake	\$150.00	1
Audio Processing Rack (complete)	\$250.00	1
Lexicon Dolby Digital Decoder / Processor	\$300.00	1
Audio Press Patch - 24 Channel	\$150.00	1
COMMUNICATIONS EQUIPMENT		
Polycom Soundstation EX Audio Conferencing System	\$45.00	1
Digital AudioTeleconference System - Gentner	\$90.00	1
Polycom Viewstation Quad-BRI Videoconferencing System w/NT	\$600.00	1
Clear Com (2) Channel Base Station w/Headset	\$45.00	1
Clear Com Portable Headset w/Beltpack & 50' Cable	\$15.00	1
Two Way Multi Channel Radio	\$25.00	1
SPEAKERS		
Monitor Speaker - Powered	\$35.00	1
Portable Speaker - Unpowered	\$40.00	1
Portable Speaker - Powered	\$60.00	1
Medium Speaker - Powered w/Stand	\$60.00	1
Large Powered Speakers w/Stand	\$75.00	1
Center Fill Speaker	\$75.00	1
Full Range Speaker	\$120.00	1

IMAGE

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Sub Woofer Speaker - Single 18"	\$50.00	1
Sub Woofer Speaker - Dual 18"	\$100.00	1
Apogee Systems		
* Apogee AE3M Two Way Enclosure	\$75.00	1
* Apogee AE5 Two Way Enclosure	\$85.00	1
* Apogee AE12 Dual 18" Sub Woofer Enclosures	\$100.00	1
* Indicates that units must be rented in conjunction with Apogee Processing Amplifiers.		

SOUND SYSTEMS

Small Sound System (<200 ppl)	\$300.00	1
Medium Sound System (<600 ppl)	\$900.00	1
Large Sound System (<1200 ppl)	\$2,000.00	1
Large Venue Sound System (<2500 ppl)	\$3,000.00	1
Large Venue Line Array Sound System (>2500 ppl)	\$4,500.00	1

All sound systems include: amplifiers, speakers, subs (larger systems only), processing, cabling, & speaker rig hardware (as required).

Larger & Custom Systems Available

AUDIO-VISUAL

35MM SLIDE PROJECTORS

35MM SLIDE PROJECTORS	\$25.00	1
Slide Viewer	\$35.00	1
Slide to Video Converter	\$150.00	1
Slide to XGA High Resolution Converter	\$200.00	1

OVERHEAD TRANSPARENCY PROJECTORS

Overhead Projector	\$25.00	1
High Intensity Overhead Projector	\$90.00	1
Video Document Camera	\$150.00	1
XGA High Resolution Document Camera	\$200.00	1
SXGA High Resolution Document Camera	\$300.00	1

EASELS & WHITEBOARDS

Sign Easel	\$10.00	1
Flipchart Easel	\$10.00	1
Flipchart Package - Flipchart Easel, Pad, (2) Markers	\$28.00	1
Dry Erase Whiteboard 3'x4' w/Stand	\$20.00	1

IMAGE

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Dry Erase Whiteboard 4'x6' w/Stand	\$35.00	1
Poster Board Stand - Double Sided Corkboard 4' x 6'	\$90.00	1
Poster Board Stand - Double Sided Corkboard 4' x 8'	\$150.00	1

STANDS

Safelock Portable Projection Stand	\$10.00	1
Rolling Cart w/Skirt - 36"	\$12.00	1
Rolling Cart w/Skirt - 54"	\$15.00	1

PURCHASE ITEMS

Flipchart Pad (50 Sheets) White	\$14.00	1
Flipchart Pad (Box of 5) White	\$45.00	1
Flipchart Markers (Asst'd Colors)	\$2.00	1
Dry Erase Markers (Asst'd Colors)	\$2.00	1
Overhead Acetate Sheets (Minimum Qty. 10)	\$1.00	1
Acetate Marking Pens (Asst'd Colors)	\$2.00	1

PRESENTATION ACCESSORIES

Laser Beam Pointer	\$30.00	1
Speaker CUE Light - Wireless	\$25.00	1
Speaker Timer Kit	\$60.00	1
Slide Projector Remote - Wireless	\$20.00	1
Slide Trays	\$2.00	1
AC Power Strips	\$5.00	1
AC Power Extension Cords (Single) 25'	\$3.00	1
AC Power Extension Cords (Single) 50'	\$5.00	1
Consumables Kit - Gaff Tape, Duvetyne, Batteries	\$250.00	1

COMPUTER

COMPUTERS

Pentium 4 Desktop Personal Computer System	\$130.00	1
Pentium 4 Laptop Personal Computer System	\$180.00	1
Apple G5 Series Multi-Media Desktop	\$275.00	1
Apple Laptop Computer	\$275.00	1
Apple G5 Series Multi-Media Desktop - High Definition Playback	\$500.00	1

IMAGE

LABOR & EQUIPMENT PRICE LIST - 2012

Systems Include: Minimum of P4-1.8GHz CPU, 256MB ram, 20GB hard drive, 15" color monitor, mouse, & keyboard.

SHOW CONTROL & AUTOMATION SYSTEM

Touchscreen Remote Event Control System	\$800.00	1
Proprietary touchscreen event control system package for complete control of all RS232 & 422 serial, MIDI, and Control S / IR compatible equipment.		

PERIPHERALS

Laserjet Printer High Capacity	\$175.00	1
Facsimile Machine - Plain Paper	\$150.00	1
250MB External Zip Drive	\$35.00	1
Wired Remote Computer Control System	\$45.00	1
Wireless Remote Computer Control System	\$45.00	1

MONITORS

LCD

17" XGA LCD Flat Panel Computer Monitor	\$50.00	1
21" SXGA LCD Flat Panel Computer Monitor	\$150.00	1

Plasma

37" High Resolution 4:3 Format (1024 x 768) Plasma Monitor	\$600.00	1
43" High Resolution 16:9 Format (1024 x 768) Plasma Monitor	\$500.00	1
50" High Resolution 16:9 Format (1280 x 768) Plasma Monitor	\$800.00	1
61" High Resolution 16:9 Format (1280 x 768) Plasma Monitor	\$1,500.00	1

PROJECTORS

LCD - Includes Std. Zoom Lens

XGA LCD Ultra-Portable Projector - 2500 Lumens +	\$300.00	1
XGA LCD Projector - 5500 Lumens +	\$600.00	1

DLP - Includes Std. Zoom Lens

SXGA DLP Projector - 6000 Lumens	\$2,000.00	1
Barco R10 SXGA DLP Projector - 10,000 Lumens	\$3,500.00	1
Barco FLM HD14 High Definition DLP Projector - 14,000 Lumens	\$4,500.00	1

PROJECTOR ACCESSORIES

LCD Projection Lenses - Wide & Long Zoom	\$150.00	1
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IMAGE

LABOR & EQUIPMENT PRICE LIST - 2012

DLP Projection Lenses - Wide & Long Zoom	\$400.00	1
Rigging Package LCD	\$50.00	1
Rigging Package DLP	\$150.00	1

SWITCHERS / PROCESSORS

Universal Analog Interface Kit	\$60.00	1
RGBHV Distribution Amplifier	\$45.00	1
RGBHV Isolation Transformer - Hum Bucker	\$45.00	1
RGBHV 3 or 4 Channel Analog Passive Switcher	\$25.00	1
RGBHV 8 Input 4 Output Matrix Switcher	\$350.00	1
3 Channel Switcher/Line Doubler/Decoder	\$250.00	1
RGBHV to CAT 5 Transcoding System	\$90.00	1
Sony DSC-1024 Digital Signal Converter / Switcher	\$250.00	1
Folsom ImagePro Digital Signal Converter / 4 Channel Switcher	\$300.00	1
Folsom ScreenPro Seamless Graphic Switcher	\$400.00	1
Folsom ScreenPro II Seamless Graphic Switcher	\$500.00	1
Folsom ScreenPro Plus 12 x 3 Seamless Graphic Switcher	\$1,200.00	1
Folsom ScreenPro Plus 16 x 4 Seamless Graphic Switcher	\$1,600.00	1
Folsom Encore (4) VP Seamless Graphics Controller	\$7,500.00	1

LIGHTING

VIDEO LIGHTING KITS

Anton Bauer Mini Light w/Battery Belt & Case	\$30.00	1
Arri (4) Light Kit	\$120.00	1
<i>Each light kit includes: case, spare lamps, stands, doors, scrims, tota-brella, and gel frames.</i>		
Chimera Adaptor Kit	\$150.00	1

LIGHTING INSTRUMENTS

500 watt Fresnel 4"	\$20.00	1
Par 16 Mini Par	\$20.00	1
Mini Ellipsoidal	\$20.00	1
Source 4 Par	\$25.00	1
Source 4 Parnel	\$25.00	1
Source 4 Ellipsoidal	\$25.00	1
Xenon Follow Spot	\$150.00	1
Martin MAC 550 Profile	\$350.00	1

IMAGE

LABOR & EQUIPMENT PRICE LIST - 2012

Martin MAC 600 Wash	\$300.00	1
Martin MAC 700 Wash	\$300.00	1
Martin MAC 2K Performer	\$400.00	1

LIGHTING CONTROLLERS / PROCESSING

4 Channel Dimmer Pack	\$40.00	1
6 Channel Dimmer Pack	\$80.00	1
12 Channel Dimmer Pack	\$150.00	1
24 Channel Digital Dimmer Pack	\$450.00	1
8 Channel Controller	\$50.00	1
16 Channel Controller	\$90.00	1
512 Channel PC Based Lighting Controller	\$350.00	1
Hog 1000 Lighting Console	\$350.00	1
100amp 3 Phase Power Distribution Panel w/100' Feeder & Tails	\$250.00	1

THEATRICAL LIGHTING SYSTEMS

Single Podium Kit	\$200.00	1
Dual Podium Kit	\$400.00	1
Small Stage Wash Kit	\$900.00	1
Medium Stage Wash Kit	\$1,200.00	1
Medium Stage Wash Kit with Effects	\$2,200.00	1
Large Stage Wash Kit	\$1,800.00	1
Large Stage Wash Kit with Effects	\$3,000.00	1

RIGGING

12" Thomas Box Truss Base	\$50.00	1
12" Thomas Box Truss 3'	\$10.00	1
12" Thomas Box Truss 5'	\$10.00	1
12" Thomas Box Truss 8'	\$20.00	1
12" Thomas Box Truss 10'	\$20.00	1
12" x 18" Box Truss Base	\$75.00	1
12" x 18" Box Truss 3'	\$20.00	1
12" x 18" Box Truss 5'	\$20.00	1
12" x 18" Box Truss 8'	\$30.00	1
12" x 18" Box Truss 10'	\$30.00	1
14' Diameter 12" x 18" Circle Truss	\$300.00	1

IMAGE

LABOR & EQUIPMENT PRICE LIST - 2012

23' Diameter 12" x 18" Circle Truss	\$500.00	1
1/2 Ton Chain Hoists	\$30.00	1
1/2 Ton CM Motor w/Distro & Controller	\$150.00	1
1 Ton CM Motor w/Distro & Controller	\$250.00	1
Lighting Tree - Adjustable Height w/T Bars	\$75.00	1
STAGING		
DRAPE / SCENIC		
6' Control Drape Package - per running foot	\$10.00	1
16' Black Velour Drape Package - per running foot	\$12.00	1
20' Black Velour Drape Package - per running foot	\$16.00	1
20' Grey Velour Drape Package - per running foot	\$16.00	1
22' Velour Drape Package - per running foot	\$25.00	1
Screen Dress Kits - per running foot	\$16.00	1
Spandex Panels - (Custom Sizes & Shapes Available)	\$250.00	1
KIOSKS		
Slimline Touchscreen Kiosk - Week Rate Only	\$2,400.00	1
Holographic Projection Kiosk - Weekly Rate Only	\$7,500.00	1
PODIUMS		
Table Top Podium w/Timer, Light, & Sound	\$50.00	1
Standing Podium w/Timer, Light, & Sound	\$75.00	1
Presidential Podium w / Height Adjustment	\$200.00	1
Clear Acrylic "Awards Style" Podium	\$300.00	1
Presentation Podium - Includes 42" LCD	\$600.00	
RISERS		
Spider Pod Camera Riser	\$90.00	1
4' x 8' x 24" - 36" Stage Riser w/Black Skirting	\$120.00	1
Stage Step Units	\$75.00	1
SCREENS		
5' x 5' Front Projection Tripod Screen	\$14.00	1
6' x 6' Front Projection Tripod Screen	\$14.00	1

IMAGE

LABOR & EQUIPMENT PRICE LIST - 2012

8' x 8' Front Projection Tripod Screen	\$20.00	1
* 6' x 8' Front or Rear Projection Screen	\$40.00	1
* 6' x 8' Velour Dress Kit	\$40.00	1
* 7.5' x 10' Front or Rear Projection Screen	\$50.00	1
* 7.5' x 10' Velour Dress Kit	\$50.00	1
* 9' x 12' Front or Rear Projection Screen	\$75.00	1
* 9' x 12' Velour Dress Kit	\$75.00	1
* 9' x 16' Front or Rear Projection Screen	\$90.00	1
* 9' x 16' Velour Dress Kit	\$90.00	1
* 10' x 10' Front or Rear Projection Screen	\$75.00	1
* 10' x 10' Velour Dress Kit	\$75.00	1
* 10.5' x 14' Front or Rear Projection Screen	\$100.00	1
* 10.5' x 14' Velour Dress Kit	\$100.00	1
* 12' x 12' Front or Rear Projection Screen	\$90.00	1
* 12' x 12' Velour Dress Kit	\$90.00	1
* 12' x 16' Front or Rear Projection Screen	\$200.00	1
* 12' x 16' Velour Dress Kit	\$200.00	1
* 12' x 22' Front or Rear Projection Screen	\$350.00	1
* 12' x 22' Velour Dress Kit	\$350.00	1
* 15' x 20' Front or Rear Projection Screen	\$300.00	1
* 15' x 20' Velour Dress Kit	\$300.00	1
* 18' x 24' Front or Rear Projection Screen	\$400.00	1
* 18' x 24' Velour Dress Kit	\$400.00	1
* 14' Diameter Rear Projection Screen Fabric w/Truss Frame	\$600.00	1
* 10' x 40' Rear Projection Screen Fabric	\$600.00	1
* 15' x 70' Rear Projection Screen Fabric	\$800.00	1

* Indicates Image technician(s) required for set-up & strike.

THEATRICAL STAGE SETS

Stock & Custom Sets \$7,500.00

VIDEO

MONITORS

CRT

IMAGE

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5" Color Video Monitor	\$35.00	1
8" Color Video Monitor	\$35.00	1
13" Color Video Monitor	\$45.00	1
20" Color Video Monitor	\$75.00	1
25" Video Monitor / VHS Combination	\$90.00	1
<u>LCD</u>		
4" LCD Color Video Monitor	\$25.00	1
4" LCD Quad RackColor Video Monitor	\$40.00	1
5" LCD Trip Rack Color Video Monitor	\$45.00	1
17" LCD Rackmount Color Monitor	\$90.00	1
26" WXGA LCD Flat Panel Monitor	\$300.00	1
27" LCD/DVD - Flat Panel Display with built-in DVD Player	\$350.00	1
32" WXGA LCD Flat Panel Monitor	\$400.00	1
32" LCD/DVD - Flat Panel Display with built-in DVD Player	\$450.00	1
42" WXGA LCD Flat Panel Monitor	\$500.00	1
<u>Plasma</u>		
37" High Resolution 4:3 Format Plasma Monitor	\$600.00	1
43" High Resolution 16:9 Format Plasma Monitor	\$500.00	1
50" High Resolution 16:9 Format Plasma Monitor	\$800.00	1
61" High Resolution 16:9 Format Plasma Monitor	\$1,500.00	1
 PROJECTORS		
<u>LCD - Includes Std. Zoom Lens</u>		
XGA LCD Ultra-Portable Projector - 2500 Lumens +	\$300.00	1
XGA LCD Projector - 5500 Lumens +	\$600.00	1
<u>DLP - Includes Std. Zoom Lens</u>		
SXGA DLP Projector - 6000 Lumens	\$2,000.00	1
Barco R10 SXGA DLP Projector - 10,000 Lumens	\$3,500.00	1
Barco FLM HD14 High Definition DLP Projector - 14,000 Lumens	\$4,500.00	1
 PROJECTOR ACCESSORIES		
LCD Projection Lenses - Wide & Long Zoom	\$150.00	1
DLP Projection Lenses - Wide & Long Zoom	\$400.00	1
Custom Rigging Package LCD	\$50.00	1
Custom Rigging Package DLP	\$150.00	1

IMAGE

LABOR & EQUIPMENT PRICE LIST - 2012

VIDEO PLAYER / RECORDERS

VCR - 1/2" VHS FORMAT

VHS Player/Recorder	\$45.00	1
VHS/DVD Player	\$60.00	1
S-VHS Player/Recorder/Editor w/Hi-Fi	\$150.00	1

VCR - BETACAM SP FORMAT

Sony PVV-3 Pro Betacam SP Dockable Recorder	\$250.00	1
Sony UVW-1800 Betacam SP Player/Rec	\$350.00	1
Sony PVW-2650 Pro Betacam SP Player w / DT	\$400.00	1

VCR - DIGITAL BETACAM FORMAT

Sony Multi-Format Digital Betacam Player	\$900.00	1
Sony DVW-A500 Digi-Beta Editor / Recorder	\$1,200.00	1

DVD FORMAT

DVD Player	\$45.00	1
DVD Recorder with Built-In Monitor	\$90.00	1
DVD Player / Recorder with 80 GB Hard Drive	\$90.00	1

VCR - DVCAM FORMAT

Sony DSR-3 DVCAM Dockable Recorder	\$250.00	1
Sony DSR-1500 DVCAM Editing Recorder / Player	\$300.00	1
Sony DSR-2000 DVCAM Editing Recorder / Player	\$500.00	1

DIGITAL PLAYBACK/RECORD

40GB Dockable Digital Hard Drive Recorder	\$250.00	1
Hard Drive Playback/Recorder - Hot Swappable	\$400.00	1
Dual Hard Drive Digital Playback/Recorder - Hot Swappable	\$600.00	1
High Definition Digital Player	\$900.00	1

EDITING SYSTEMS

Sony Betacam SP Cuts Only Edit System	\$1,000.00	1
Sony Betacam SP AB Roll Edit System	\$1,800.00	1
Sony DVCAM Cuts Only Editing System	\$1,000.00	1
Sony DVCAM AB Roll Editing System	\$1,500.00	1

IMAGE

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Final Cut Pro Non-Linear Edit Suite - Portable	\$1,400.00	1
Final Cut Pro Non-Linear Edit Suite - Studio	\$1,800.00	1

CAMERAS

S-VHS Single CCD Camcorder	\$125.00	1
MiniDV Pro Camera/Recorder	\$300.00	1
Remote Pan & Tilt POV Camera System	\$300.00	1
Sony D-35 Digital Production Camera (Dockable)	\$450.00	1
Sony High Definition Video Camcorder	\$600.00	

CAMERA SHOOTER PACKAGES

Sony D-35 Digital Production Camera w/Betacam SP Recorder	\$750.00	1
Sony D-35 Digital Production Camera w/DVCAM Recorder	\$650.00	1
Sony High Definition Video Camcorder Shooters Package	\$800.00	1

Shooter packages include: 8" AC/DC color monitor, shotgun mic, hand or lav mic, portable mixer, light kit, playback adaptor, headphones, tripod w/fluid head, AC adaptor, batteries and cables.

MULTI-CAMERA TRIAX PRODUCTION PACKAGES

(2) Camera Rack System	\$1,500.00	1
(3) Camera Rack System	\$1,800.00	1
(4) Camera Rack System	\$2,100.00	1
(5) Camera Rack System	\$2,400.00	1

Systems include: Cameras, TX-7 Triax backs, std. Fujinon lenses, lens remote kits, studio viewfinders, tripod plates, std. tripods, triax cables, triax CCU's, preview & program monitors, and engineering rack w/waveform/vectorscope, signal routing, distribution, previe

CAMERA LENSES

16x9.5 BERM/B ENG Lens w/2x	\$110.00	1
14x8.5 BERM/B ENG Lens w/2x	\$150.00	1
18x8.5 BERM/B ENG Lens w/2x	\$200.00	1
10x4.5 BERM/B Super Wide Angle Lens w/2x	\$300.00	1
22x7.8 BERM28 Zoom Lens w/2x	\$300.00	1
36x9.5 Zoom Lens w/2x	\$450.00	1
44x9.5 Zoom Sports Lens w/2x	\$600.00	1

CAMERA TRIPODS

IMAGE

LABOR & EQUIPMENT PRICE LIST - 2012

Light Duty Mini Fluid Head w/Tripod	\$25.00	1
Medium Duty ENG/EFP Fluid Head w/Tripod & Spreader	\$60.00	1
Heavy Duty Studio Fluid Head w/HD Tripod	\$125.00	1

CAMERA ACCESSORIES

Production Camera Studio Kit - Remote Zoom & Focus, 5" VF, Triax CCU & Cable	\$375.00	1
Lens Remote Zoom & Focus Control Kit	\$40.00	1
5" Camera Studio Viewfinder	\$50.00	1
50 Meter Triax CCU Cable	\$75.00	1
100 Meter Triax CCU Cable	\$125.00	1
300 Meter Triax CCU Cable	\$250.00	1
Triax Camera Control Unit w/Remote Controller	\$300.00	1

SWITCHERS - PRODUCTION

Composite Video Routing Switcher 6x1	\$15.00	1
Composite Video Routing Switcher 10x1	\$25.00	1
Panasonic MX-50 Video Mixer	\$300.00	1
Component Video Routing Switcher 10x1	\$75.00	1
Digital Video Production Switcher	\$500.00	1
RGBHV 8 Input 4 Output Matrix Switcher	\$350.00	1
3 Channel Switcher/Line Doubler/Decoder	\$250.00	1
RGBHV to CAT 5 Transcoding System	\$90.00	1
Sony DSC-1024 Digital Signal Converter / Switcher	\$250.00	1
Folsom ImagePro Digital Signal Converter / 4 Channel Switcher	\$300.00	1
Folsom ScreenPro Seamless Graphic Switcher	\$400.00	1
Folsom ScreenPro II Seamless Graphic Switcher	\$500.00	1
Folsom ScreenPro Plus 12 x 3 Seamless Graphic Switcher	\$1,200.00	1
Folsom ScreenPro Plus 16 x 4 Seamless Graphic Switcher	\$1,600.00	1
Folsom Encore (4) VP Seamless Graphics Controller	\$7,500.00	1

VIDEO PROCESSING & ACCESSORIES

Sync Generator (Bars, Tone, BB)	\$75.00	1
Composite Video Waveform-Vectorscope	\$90.00	1
Component Waveform Monitor	\$90.00	1

IMAGE

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Digital Time Base Corrector / Frame Sync	\$150.00	1
Sony DSC-1024 Digital Signal Converter / Switcher	\$250.00	1
Video Scaler	\$75.00	1
Folsom "ScreenSHAPER" Video Mapping System	\$600.00	1
TELEPROMPTING		
*Single Camera Prompting System	\$500.00	1
*Presidential System - 1 Podium Setup	\$600.00	1
*Presidential System - 2 Podium Setup	\$750.00	1
EVENT COMMUNICATION PRODUCTS		
Event themed logo and PowerPoint templates	\$2,000.00	1
Large format banners, 5' x 10' full-color w/rod pockets (includes design, layout and production)	\$1,600.00	1
Banner Stands w/24" x 96" full-color, double-sided vinyl graphics (RENTAL)	\$300.00	1
Conference signs 24" x 36" original, full-color mounted on foam core (includes design, layout and production)	\$175.00	1
Conference signs 24" x 36" re-prints, full-color mounted on foam core (includes design, layout and production)	\$85.00	1
Conference brochures, 50-pages, full-color cover and 2-color text pages (includes design, layout and production; minimum qty: 500)	\$14.50	1
Audience Response System Main Frame	\$3,000.00	1
Audience Response Remote Hand Held Units	\$40.00	1